## FOR IMMEDIATE RELEASE

Meriplex Communications Achieves Cisco Master Unified Communications Specialization in the United States

Designation Recognizes Channel Partners with Highest Level of Unified Communication Expertise, Lifecycle Services and Success in Sales

HOUSTON, Sept. 28, 2011 -- Meriplex Communications announced today it has achieved the Master Unified Communications Specialization from Cisco®. This specialization recognizes Meriplex Communications as having fulfilled the training requirements and program prerequisites to sell, deploy and support highly sophisticated applications-based Cisco Unified Communications solutions.

"As Meriplex continues towards a goal of technical excellence, acquiring the Master Unified Communications Specialization from Cisco is yet another milestone in this process. This rare certification assures our clients that Meriplex possesses the skills to effectively initiate large domestic and global IP Telephony deployments," said David Henley, Vice President of Meriplex. "We are always striving for new ways to enhance our services offerings, while, at the same time, raising the bar on industry standards."

"To help turn the promise of unified communications into a strategic advantage, customers are demanding an enhanced set of skills and capabilities from channel partners," said Richard McLeod, director of unified communications for worldwide channels at Cisco. "Meriplex Communications' investment in the Master Unified Communications Specialization ranks them among the industry's elite."

To achieve the Master Unified Communications Specialization, resale channel partners must first attain the Advanced Unified Communications Specialization. Partners must then meet stringent requirements that demonstrate their master-level sales, technical, and services capabilities. Furthermore, master specialized partners must possess a number of Cisco and industry-standard technical certification requirements; provide customer references that document Cisco-prescribed design and deployment capabilities; and show evidence that they have the infrastructure to support a full menu of Lifecycle Services offerings and capabilities.

More information regarding the Master Unified Communications Specialization can be found at:

http://www.cisco.com/web/partners/partner\_with\_cisco/channel\_partner\_program/resale/specializations/unified\_communications.html#~three

The Cisco Resale Channel Program provides partners with the training required to build sales, technical and Cisco Lifecycle Services skills, and then validates their skills through a third-party audit. Cisco resale partner certifications - Select, Premier, Silver and Gold - represent an increasing breadth of skills across key technologies and a partner's ability to deliver integrated networking solutions. Cisco resale partner specializations - SMB,

Express, Advanced and Master - reflect an increasing depth of sales, technical and service expertise in particular technologies. Cisco master specializations provide Meri**plex** Communications access to comprehensive sales, technical, and lifecycle services training and support available from Cisco.

## **About** Meriplex Communications

Founded in 2001 by Arthur Henley, co-holder of the early VoIP patent #5526353, Meriplex Communications is an enhanced service provider specializing in communication solutions for the enterprise market. With company headquarters in Houston, Texas, Meriplex provides the following services: MPLS with national SIP trunking; Cisco Gold Partner solutions (unified communications, routing and switching, security, datacenter and wireless LAN); Managed Services and NOC (Network Operating Center) that operates 24x7x365; and network cabling. Meriplex Communications services enterprise customers around the globe. For more information, visit <a href="http://www.meriplex.com">http://www.meriplex.com</a>.

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